

Virtual IT Labs

Deliver customized training at scale and boost sales with quick, easy and scalable product demos and POCs

You can no longer rely on in-person instruction and physical labs and classrooms to meet the software training needs of your teams, customers and partners. Kyndryl Cloud Uplift, formerly Skytap, allows you to provide a wide range of flexible, scalable, and easy-to-provision virtual training options. Kyndryl also helps you quickly create hands-on demos and realistic POCs customized to your customer needs, delivering engaging product experiences and accelerating your sales cycle.

Virtual training

- Instructors can provision virtual classrooms in minutes without IT support
- Reduce costs with support for self-service, on-demand training labs
- Schedule labs for remote and classroom-based training
- Over-the-shoulder access to lab environments for personalized, real-time instruction
- Create assessment labs to evaluate student performance

Product demos and POCs

- Sales teams can build product demos, POCs, and sandbox environments on demand, ready in minutes from a web browser
- Reduce costs with runtime-limited demo environments that suspend when idle
- Build or import complex demo images quickly with Kyndryl's best-in-class tools
- Analyze usage, allocate costs, and prove demo wprogram ROI



Key advantages

- Provision environments in multiple regions for optimal performance
- Access labs and assets from any web browser
- Single sign-on (SSO) eliminates login management
- Analyze usage, allocate costs, and prove program ROI
- Import and use existing images to accelerate migration to Kyndryl Cloud Uplift

Course Manager add-on

Manage demo costs, create flexible rules, and enhance your student and instructor experience with Course Manager, an add-on to your Kyndryl Cloud Uplift subscription. Course Manager supports a more intuitive experience for students and offers easy access controls for instructors and training staff.

Course Manager also helps manage demo costs with flexible retention and cleanup rules, plus offers a tailored user experience for your sales team. And with custom request workflows and an optional CRM or LMS integrations, you can collect metadata to track the effectiveness of your efforts.

Course Manager features

- Access out-of-box capabilities for self-service access
- Automate the provisioning of labs
- Customize the portal with branding options
- Integrate with your intranet or CRM for a truly custom experience
- Build and reuse lab templates
- Manage your sales demo program by restricting content access with entitlements
- Tag demos with users and request metadata
- Optional Salesforce.com integration links demos to sales opportunities
- LMS integration based on the LTI standard

With Kyndryl Cloud Uplift, scalable pricing means you can access the resources you need without paying for additional tools that you'll never use.

The Kyndryl Cloud Uplift difference



Speed to Creation:

While other providers struggle to provision environments in seconds or minutes, Kyndryl can do that even with the most complex environments.



Managing Complexity:

Have a need for a complex demo environment? No problem. The more complex the environment, the better the fit for Kyndryl - it's what we do best.



Global Scalability:

Kyndryl can support concurrent VMs in the thousands from anywhere in the world.

Ready to explore Kyndryl Cloud Uplift?

Contact us today to schedule a demo

[Contact us](#) →

kyndryl.cloud uplift

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