

# kyndryl.cloud uplift

## Virtual IT Labs

Deliver customized training at scale and boost sales with quick, easy and scalable product demos and POCs

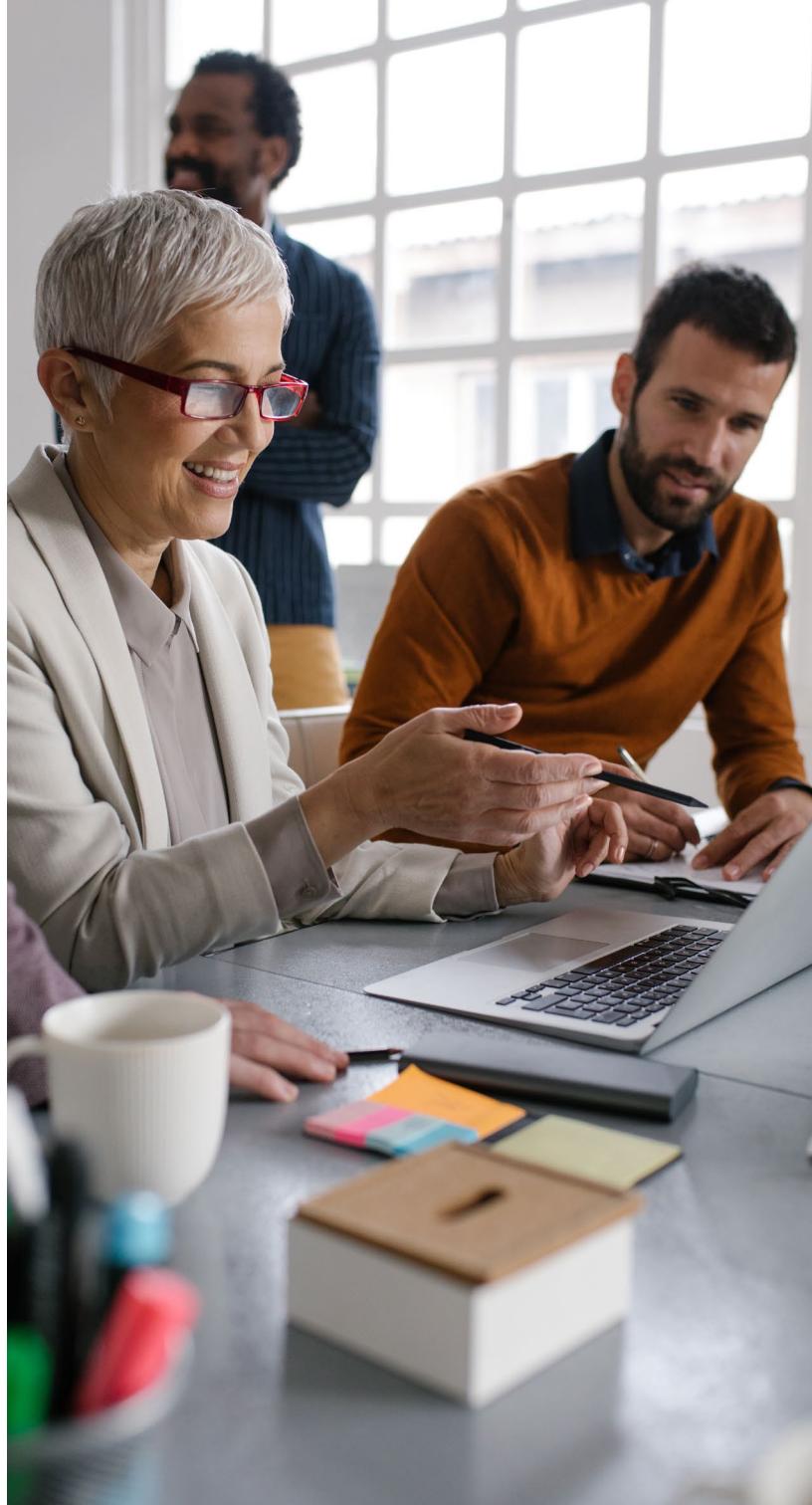
You can no longer rely on in-person instruction and physical labs and classrooms to meet the software training needs of your teams, customers and partners. Kyndryl Cloud Uplift, formerly Skytap, allows you to provide a wide range of flexible, scalable, and easy-to-provision virtual training options. Kyndryl also helps you quickly create hands-on demos and realistic POCs customized to your customer needs, delivering engaging product experiences and accelerating your sales cycle.

### Virtual training

- Instructors can provision virtual classrooms in minutes without IT support
- Reduce costs with support for self-service, on-demand training labs
- Schedule labs for remote and classroom-based training
- Over-the-shoulder access to lab environments for personalized, real-time instruction
- Create assessment labs to evaluate student performance

### Product demos and POCs

- Sales teams can build product demos, POCs, and sandbox environments on demand, ready in minutes from a web browser
- Reduce costs with runtime-limited demo environments that suspend when idle
- Build or import complex demo images quickly with Kyndryl's best-in-class tools
- Analyze usage, allocate costs, and prove demo program ROI



### Key advantages

- Provision environments in multiple regions for optimal performance
- Access labs and assets from any web browser
- Single sign-on (SSO) eliminates login management
- Analyze usage, allocate costs, and prove program ROI
- Import and use existing images to accelerate migration to Kyndryl Cloud Uplift

## Course Manager add-on

Manage demo costs, create flexible rules, and enhance your student and instructor experience with Course Manager, an add-on to your Kyndryl Cloud Uplift subscription. Course Manager supports a more intuitive experience for students and offers easy access controls for instructors and training staff.

Course Manager also helps manage demo costs with flexible retention and cleanup rules, plus offers a tailored user experience for your sales team. And with custom request workflows and an optional CRM or LMS integrations, you can collect metadata to track the effectiveness of your efforts.

## Course Manager features

- Access out-of-box capabilities for self-service access
- Automate the provisioning of labs
- Customize the portal with branding options
- Integrate with your intranet or CRM for a truly custom experience
- Build and reuse lab templates
- Manage your sales demo program by restricting content access with entitlements
- Tag demos with users and request metadata
- Optional Salesforce.com integration links demos to sales opportunities
- LMS integration based on the LTI standard

With Kyndryl Cloud Uplift, scalable pricing means you can access the resources you need without paying for additional tools that you'll never use.

## The Kyndryl Cloud Uplift difference



### Speed to Creation:

While other providers struggle to provision environments in seconds or minutes, Kyndryl can do that even with the most complex environments.



### Managing Complexity:

Have a need for a complex demo environment? No problem. The more complex the environment, the better the fit for Kyndryl - it's what we do best.



### Global Scalability:

Kyndryl can support concurrent VMs in the thousands from anywhere in the world.

Ready to explore Kyndryl Cloud Uplift?  
Contact us today to schedule a demo

[Contact us →](#)

**kyndryl.cloud uplift**

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