

Secure Microsoft Teams-based solution: Six-month proof of concept

Customer challenges

Organizations modernizing meeting spaces with Microsoft Teams Rooms often encounter inconsistent experiences, limited operational visibility and uncertainty about cost and business impact, making it difficult to scale confidently.

- Inconsistent meeting experiences across rooms, locations, and devices, impacting user adoption
- High costs and operational complexity tied to meeting room hardware, support and maintenance
- Limited visibility into room utilization, performance and end-user experience
- Security, compliance and scalability concerns when standardizing collaboration spaces globally
- Uncertainty around ROI, business value and operational impact before scaling Teams Rooms deployments

Solution highlights

Kyndryl's Microsoft Teams Room Pilot is a secure, six-month proof of concept that helps organizations validate Teams Rooms in their own environment, quantify impact and define a scalable path forward.

- Pilot design and planning aligned to business goals and collaboration scenarios
- Deployment and configuration of Microsoft Teams Rooms in the customer environment
- Validation of security, compatibility and scalability requirements
- Performance, usage and user experience insights to inform operational decisions
- Recommendations and next steps to support broader Teams Rooms adoption

Customer benefits

By completing the pilot, customers gain the confidence and data needed to standardize meeting rooms, improve employee experiences and make informed investment decisions before scaling.

1. More consistent, high-quality meeting experiences across collaboration spaces
2. Reduced risk through validation in a controlled, real-world environment
3. Clear visibility into costs, performance and operational impact to support ROI discussions
4. Better-informed hardware, deployment and support decisions that lower long-term costs
5. A scalable, secure foundation for modern hybrid meetings and future growth





8 Million devices
under direct management



Consistent
99.9%+ SLA attainment



20-30% savings
for our clients based on time-tested metrics and modernization initiatives to optimize through cloud



6 Million end users
supported through our support services



7k+ employees
driving digital workplace experience, across
30 delivery centers in 50 languages



Proven methodology and customer experience across
Over 1.5k transformations

29,000+ Microsoft Cloud certifications

17,000+ Unique Microsoft certified employees

60+ Countries with Microsoft Cloud certified employees

Why Kyndryl and Microsoft?

About Kyndryl

Kyndryl is the world's largest provider of IT infrastructure services, serving thousands of enterprise customers in more than 60 countries. As a focused, independent company, we're building on our foundation of excellence by bringing in the right partners, investing in our business, and working side by side with our customers to unlock their potential.

Kyndryl and Microsoft advantage

Kyndryl and Microsoft provide the services and solutions to meet customers wherever they are on their cloud journey: on premises, across multiple clouds, or on the edge. With our joint expertise, we work with customers to manage complexity and modernize their operations for rapid business outcomes. We bring together deep design, delivery, management, and cloud technology expertise, supported by an expansive ecosystem, to unlock our customers' potential for long-term business impact.

Next steps

Learn more at kyndryl.com.

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Microsoft Specializations

Azure

- AI Platform on Azure
- Microsoft Azure VMware Solution
- Infrastructure & DB Migration to Azure
- SAP on Microsoft Azure
- Microsoft Azure Virtual Desktop
- Analytics on Microsoft Azure

Business Applications

- Low Code Application Development
- Intelligent Automation

Modern Work

- Copilot

Security

- Identity & Access Management

Other programs

- Private Cloud Solutions Partner
- Member of Microsoft Intelligent Security Association (MISA)

Microsoft Partner | Azure Expert MSP

