

FinOps Advisory and Managed Services for Microsoft

Customer challenges

Many organizations struggle to manage Microsoft cloud and AI costs effectively while maintaining control and accountability. As cloud and AI usage expand, cost complexity and governance challenges increase.

- **Spend Visibility:** Limited insight delays timely cost management decisions
- **Accountability:** Unclear ownership slows optimization actions
- **AI Cost Governance:** Token and model consumption increase cost volatility
- **Forecasting:** Variable consumption reduces budget confidence
- **Sustainability:** Inefficient resource usage increases both cost and carbon impact

Solution highlights

Kyndryl helps organizations build and run a FinOps operating model that transforms Microsoft cloud and AI insights into governance, accountability, and optimization actions. The approach combines Microsoft-native capabilities with Kyndryl services to improve cost control, financial transparency, and decision-making.

- **FinOps Assessment:** Baseline spend, FinOps maturity, and optimization opportunities
- **Microsoft-Native Tools:** Azure Cost Management, Azure Advisor, Azure Monitor, Microsoft Fabric, Power BI, and Azure pricing and savings programs
- **AI Cost Governance:** Govern Azure OpenAI, Copilot, Foundry, and token consumption
- **Governance and Operating Model:** Establish policies, reporting, accountability models, chargeback mechanisms, and controls

- **Managed Optimization:** Continuous monitoring, anomaly detection, and executive reporting

Customer benefits

Organizations can improve visibility, strengthen governance, and optimize Microsoft cloud and AI investments through a structured FinOps operating model.

1. **Improve Visibility:** Gain clear insight into Microsoft cloud, AI, and token consumption
2. **Strengthen Financial Accountability:** Improve governance, ownership, and cost control
3. **Improve Forecasting:** Increase budget accuracy and planning confidence
4. **Reduce Waste:** Eliminate inefficiencies and improve resource utilization
5. **Improve Operational Efficiency:** Enhance decision-making through automation, analytics, and AI-driven insights



Providing undisputed leadership



6.1M mainframe
installed MIPS



270K network
devices managed



5,200+ WAN
devices managed



3.5M LAN
ports managed



3.5+ exabytes of customer
data backed up annually



14K+ SAP
instances managed



675K+ VMware
instances managed

29,200+ Microsoft Cloud
certifications

17,800+ Unique Microsoft
certified employees

60+ Countries with Microsoft Cloud
certified employees

Why Kyndryl and Microsoft?

About Kyndryl

Kyndryl, the world's leading IT infrastructure services provider, powers the digital economy's core systems. In partnership with Microsoft and our global ecosystem, we bring decades of mission-critical expertise to help enterprises unlock new value and achieve peak digital performance.

Kyndryl and Microsoft advantage

We deliver progress that matters through expert advisory and implementation for continuous innovation, modern operations for agility and resilience, and accelerated outcomes with standout digital experiences.

Next steps

Learn more at kyndryl.com.

Microsoft Specializations

Azure

- AI Platform on Azure
- Microsoft Azure VMware Solution
- Infrastructure & DB Migration to Azure
- SAP on Microsoft Azure
- Analytics on Microsoft Azure
- Agentic DevOps with Azure & GitHub

Business Applications

- Intelligent Automation

Modern Work

- Copilot
- Secure AI Productivity
- Modernize Endpoints

Security

- Identity & Access Management
- Threat Protection
- Data Security

Other programs

- Private Cloud Solutions Partner
- Member of Microsoft Intelligent Security Association (MISA)
- MXDR Verified (WIP FY27)

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