

Azure Cost Optimization and AI Readiness Assessment

Customer challenges

Organizations must control rising cloud and AI costs while maintaining visibility, governance, and alignment to business outcomes

- **Limited visibility:** Unclear cost drivers across environments
- **Inefficient utilization:** Underused resources increase spending
- **Fragmented reporting:** Inconsistent tagging limits attribution
- **Rising complexity:** Cloud and AI workloads add variability
- **AI cost uncertainty:** Limited AI visibility and forecasting

Solution highlights

Kyndryl helps improve visibility, optimize costs, and strengthen governance across Azure environments while enabling AI readiness.

- **Rapid assessment:** Identify Azure cost drivers and inefficiencies
- **Actionable insights:** Recommend ways to reduce waste and optimize resources
- **Prioritized roadmap:** Align actions to business, financial, and AI goals
- **Governance framework:** Improve control across cloud and AI workloads
- **Microsoft-native insights:** Leverage Azure cost management, monitoring, analytics, and governance capabilities to support optimization decisions

Customer benefits

1. **Improve visibility and control:** Gain clear insight into cloud and AI spend and cost drivers
2. **Reduce unnecessary spend:** Optimize resource usage and eliminate inefficiencies
3. **Align investments to business value:** Improve cost predictability and align cloud and AI spending to business outcomes
4. **Strengthen governance and accountability:** Align business, finance, and engineering ownership
5. **Enable continuous optimization:** Establish a scalable FinOps model for ongoing efficiency and AI innovation



Providing undisputed leadership



6.1M mainframe
installed MIPS



270K network
devices managed



5,200+ WAN
devices managed



3.5M LAN
ports managed



3.5+ exabytes of customer
data backed up annually



14K+ SAP
instances managed



675K+ VMware
instances managed

29,200+ Microsoft Cloud
certifications

17,800+ Unique Microsoft
certified employees

60+ Countries with Microsoft Cloud
certified employees

Why Kyndryl and Microsoft?

About Kyndryl

Kyndryl, the world's leading IT infrastructure services provider, powers the digital economy's core systems. In partnership with Microsoft and our global ecosystem, we bring decades of mission-critical expertise to help enterprises unlock new value and achieve peak digital performance.

Kyndryl and Microsoft advantage

We deliver progress that matters through expert advisory and implementation for continuous innovation, modern operations for agility and resilience, and accelerated outcomes with standout digital experiences.

Next steps

Learn more at kyndryl.com.

Microsoft Specializations

Azure

- AI Platform on Azure
- Microsoft Azure VMware Solution
- Infrastructure & DB Migration to Azure
- SAP on Microsoft Azure
- Analytics on Microsoft Azure
- Agentic DevOps with Azure & GitHub

Business Applications

- Intelligent Automation

Modern Work

- Copilot
- Secure AI Productivity
- Modernize Endpoints

Security

- Identity & Access Management
- Threat Protection
- Data Security

Other programs

- Private Cloud Solutions Partner
- Member of Microsoft Intelligent Security Association (MISA)
- MXDR Verified (WIP FY27)

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