



kyndryl™ /

Lenovo

About Kyndryl

As Kyndryl, we design, build, manage and modernize the mission-critical technology systems that the world depends on every day. Our global base of customers—including 75 of the Fortune 100—partner with us for expertise, value creation, speed, and agility.

As a focused, independent company, we're building on our foundation of excellence by creating systems in new ways. Bringing in the right partners, investing in our business, and working side-by-side with our customers to unlock potential.

The Kyndryl and Lenovo Partnership

The strategic goal of the alliance between Kyndryl and Lenovo is to accelerate the connection with our mutual clients and potential customers. We aim to transform the perception of our partnership from tactical supplier to a valued and distinctive association founded on exceptional technologies and solutions.

Kyndryl is a Lenovo Alliance Partner

The solutions developed through this alliance will empower our clients to strengthen their business delivery and flourish in the dynamic global economic and social landscape.

Kyndryl and Lenovo promote sustainability to drive positive change at scale.

Lenovo's sustainability model, which emphasizes sharing, leasing, reusing, repairing, refurbishing, and recycling existing materials and products, can help customers reduce their environmental impact. Together, we can make a significant difference in creating a more sustainable future for our planet and clients.

What we deliver together



Cloud Services

Lenovo is Kyndryl's strategic partner in x86 server technology, and to top hyperscalers, offering solution sets that facilitate effortless hybrid integration deployments.



From Edge to Core

With its innovative edge portfolio and ability to deliver end-to-end solutions from client devices to the public cloud providers, Lenovo has become Kyndryl's standard edge compute solution.



Kyndryl Capital on Lenovo TruScale

Kyndryl™ Capital on Lenovo TruScale (CoLTS) offers a comprehensive as-a-service package that spans from edge to cloud and includes adaptable services based on a customer's needs—all under a pay-as-you-go contract. The package is customer-centric and solution-centric, providing the utmost flexibility.



Digital Workplace

Lenovo's complete set of VMware® and Nutanix ThinkAgile solutions are ideal for digital workplace services (DWS). As Lenovo is a commercial PC and smartphone manufacturing leader, Kyndryl and Lenovo together can deliver exceptional DWS.



Applications Data & AI

Kyndryl and Lenovo excel in high-priority applications, offering edge data collection, analytics, and a federated cloud interface. This helps clients efficiently collect, analyze, and operationalize data and insights based on business application priorities.



Core Enterprise and zCloud

In collaboration with Kyndryl and Microsoft®, Lenovo delivers a mainframe gateway solution that uses Azure® Stack HCI to allow clients optimize operations through a seamless managed infrastructure.

Meet the Kyndryl Global Alliance team for Lenovo

Erika Sipe

Director, Global Alliance Leader

Erika.Sipe@kyndryl.com

Mike Robertson

Global Alliance Leader

michael.robertson@kyndryl.com

Robert Bruno

Alliance Business Development Manager

Robert.Bruno@kyndryl.com

Kelda Bailey

Alliance Business Development Manager

Kelda.Bailey@kyndryl.com

Doug Jones

Partnership Development

doug.jones@kyndryl.com

Alejandro Chavarria

Senior Lead, Project Management

achavarr@kyndryl.com

© Copyright Kyndryl, Inc. 2024.

Kyndryl is a trademark or registered trademark of Kyndryl, Inc. in the United States and/or other countries. Other product and service names may be trademarks of Kyndryl, Inc. or other companies.

Microsoft, Azure, Windows, Windows NT, and the Windows logo are trademarks of Microsoft Corporation in the United States, other countries, or both.

VMware, and the VMware logo, are registered trademarks or trademarks of VMware, Inc. or its subsidiaries in the United States and/or other jurisdictions.

This document is current as of the initial date of publication and may be changed by Kyndryl at any time without notice. Not all offerings are available in every country in which Kyndryl operates. Kyndryl products and services are warranted according to the terms and conditions of the agreements under which they are provided.

The performance data and client examples cited are presented for illustrative purposes only. Actual performance results may vary depending on specific configurations and operating conditions.