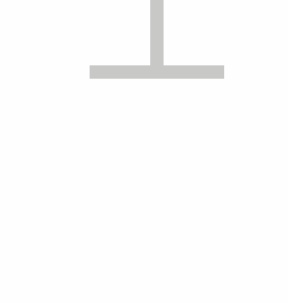


An Alliance to Protect Your Most Critical Data

Kyndryl, the world's largest IT infrastructure services provider, has launched an expanded partnership with Dell Technologies that allows us to offer a best-in-class experience while modernizing and managing mission-critical systems for our customers.

Kyndryl attains Titanium Black Global Partner status

One of only a few companies to attain this status, Kyndryl has been recognized by Dell Technologies as one of its most strategic partners and as best equipped for today's data-centric, multicloud world.



Kyndryl Cyber Incident Recovery with Dell Technologies

A jointly engineered cyber resilience solution to protect critical data from cyberthreats

"Cyber resilience is a board-level corporate priority for our customers."

– Kyndryl and Dell Technologies

Resiliency Is the Door to Opportunity

When you effectively mitigate IT and operational resiliency risks, you open the door to:



80%

lower cost of business risk, lost productivity and revenue¹



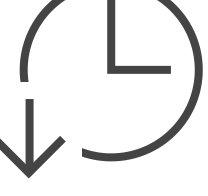
507%

3-year ROI and 7-month payback period for Orchestrated DRaaS²



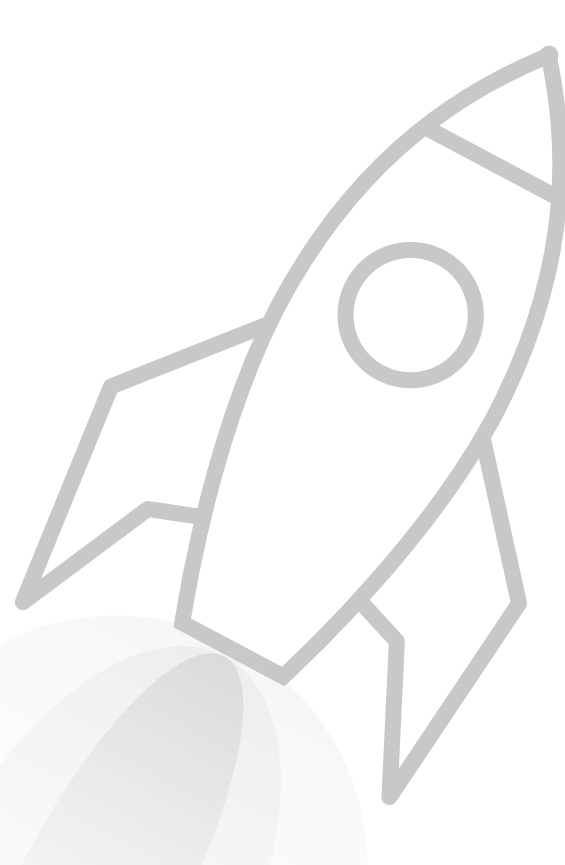
850+

predefined recovery automation patterns for faster implementation, reliability and scalability



80%

reduction in switchover and switchover time, from hours to minutes³

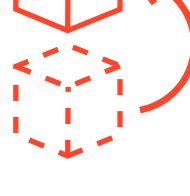


Open the Door with a Best-in-Class Cyber Resilience Solution

Kyndryl Cyber Incident Recovery with Dell Technologies provides a highly secure, fully managed environment for your most critical data that:



Prevents changes to data copies by using immutable storage



Maintains a known good copy so you can recover and restore your data quickly



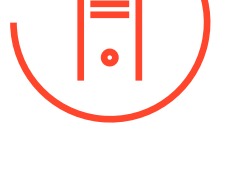
Uses data analytics software to scan data to quickly identify potential corruption



Limits exposure by securing data in an air-gapped vault isolated from production and backup environments



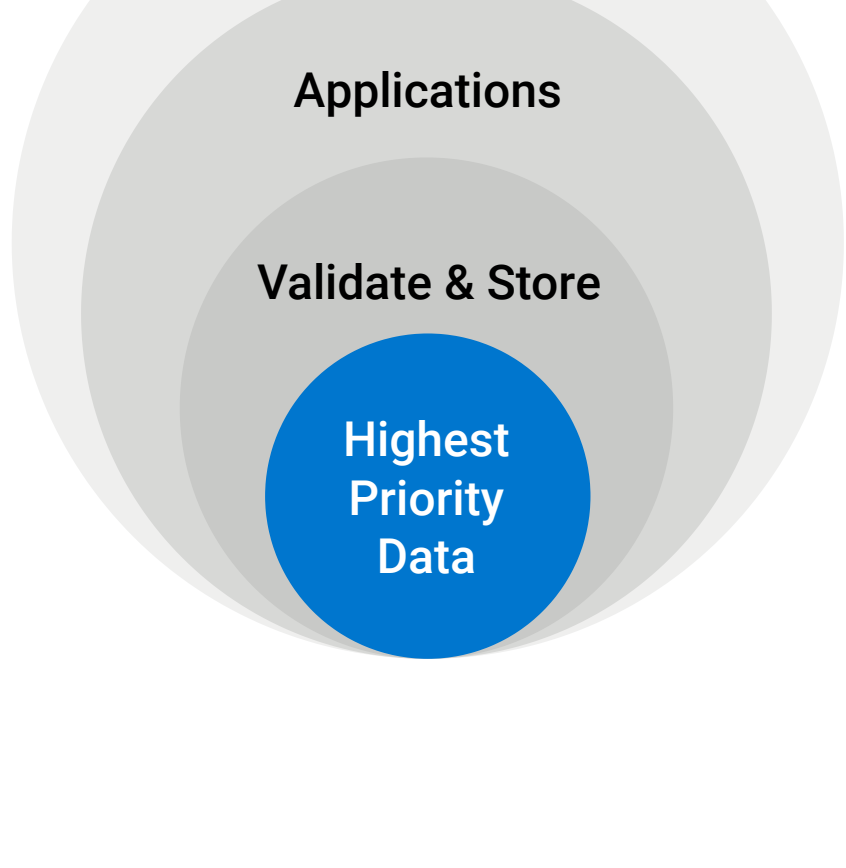
Provides a unified recovery status via a web-based dashboard that monitors recovery posture by server, application and business process – validating current DR readiness with clear business and operational advantages



Provides automated restore and recovery of databases and applications at scale via Kyndryl's Resiliency Orchestration

Protecting Critical Data First

Cyber recovery starts by protecting data in the highest priority zone and builds from there:



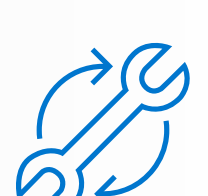
- Estimated to be 15% of total data
- Includes top applications and data sets
- Recognized as the "heartbeat" of the business

How Kyndryl Cyber Incident Recovery with Dell Technologies Works

The solution automates the recovery process and integrates into the disaster recovery lifecycle by:



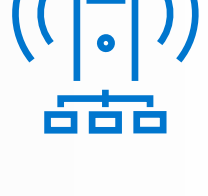
Creating a data backup



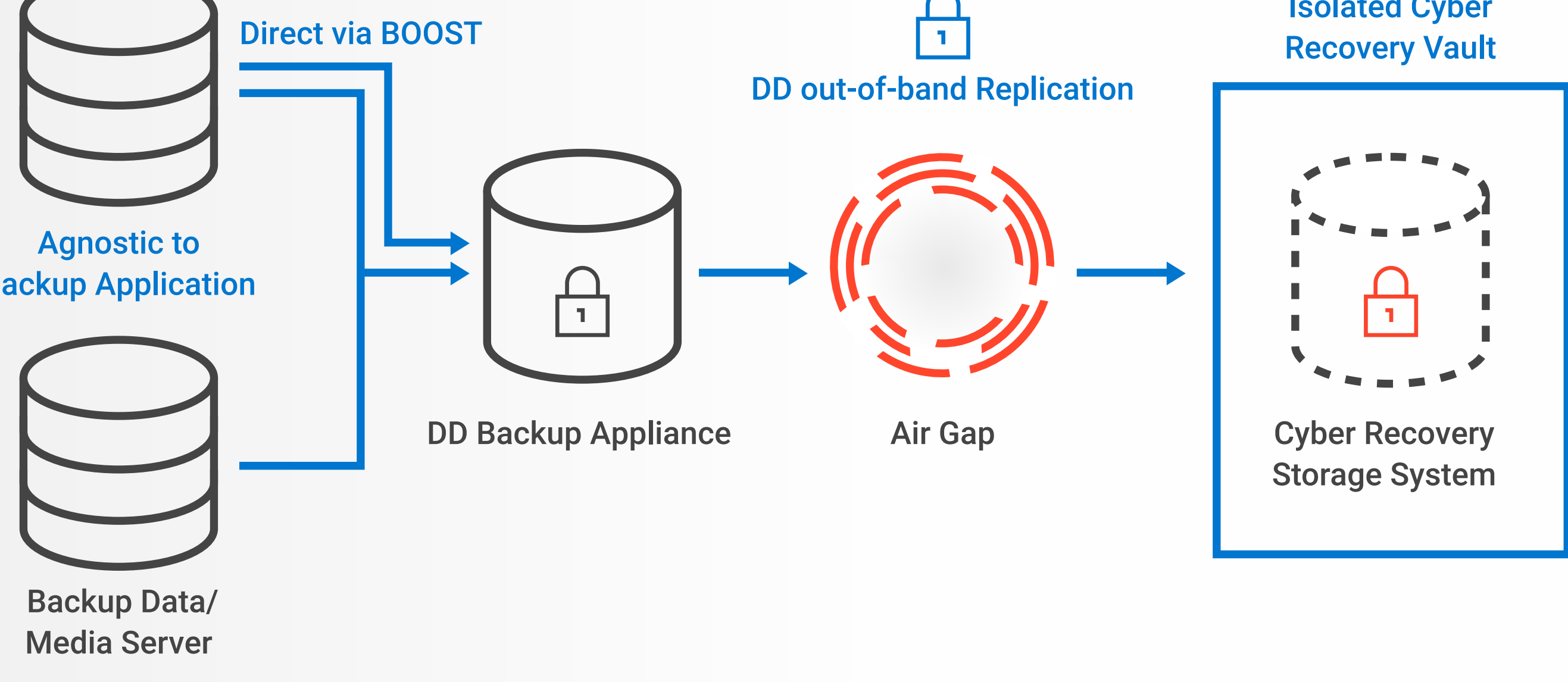
Maintaining write-once, read-many (WORM) locked restore points



Performing full content security analytics on data at rest



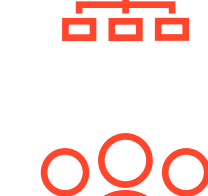
Enabling a secure data link and replicating the data to an isolated system



Kyndryl Cyber Incident Recovery with Dell Technologies offers clean room functionality-data restored to an isolated sandbox for additional forensics

Four Layers of Cyber Defense

Kyndryl manages its air-gapped cyber vault performance from end to end:



Connectivity management



Performance and capacity management



User access management



Cyber resilience management

Kyndryl Differentiators

Leading portfolio of IP, including 475+ patents in security and resiliency, and methodologies built upon decades of experience

More than 3.5 exabytes of data backed up and managed annually

Decades of experience in helping clients with backup and recovery

Global presence with a bench of 7,500+ skilled practitioners deployed around the world to support geographically distributed environments and local or regional regulatory requirements

Protection across the threat lifecycle via risk identification, AI-driven threat intelligence, vulnerability management, managed detection and response, data protection, and disaster recovery

DR orchestration using a library of 850+ predefined automation patterns for accelerated time to value and reliable recovery at the data, application and business process levels

Kyndryl Resiliency Orchestration that provides a single pane of glass for the monitoring, alerting and reporting of events and notifications, which are quickly sent to the Kyndryl Global Command Center and the customer's cyber defense team via API integration

Largest infrastructure implementation and managed services provider

Kyndryl and Dell Technologies for Cyber Resilience

Our partnership is built on more than 20 years of joint engineering and go-to-market collaboration that has consistently provided customers with a powerful combination of strategic guidance and access to world-class technologies, including data optimization, private cloud and mainframe storage, and infrastructure management services.

To learn more:

Contact Dell

Contact Kyndryl

¹"The Business Value of Kyndryl's DRaaS and Resiliency Orchestration Services," White paper, IDC Research, 2021, https://www.kyndryl.com/content/dam/kyndrylprogram/cs_ar_as/The_Business_Value_of_KyndrylDRaaS_and_Resiliency_Orchestration_Services.pdf

² Ibid.

³"National Stock Exchange of India Ltd.," Case study, Kyndryl, 2021, https://www.kyndryl.com/content/dam/kyndrylprogram/en/services/security-and-resiliency/_NationalStockExchangeIndia_CS_USEN.pdf