Edge computing and private cellular networks:





IoT smart device growth combined with AI, big data and 5G is fueling the demand for private wireless networks





Wi-Fi is not always the most economical solution



In fact:

Over 50% of businesses see cost control as a key driver for private 5G



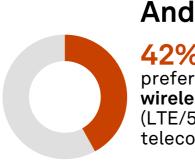
Outdoors, a private cellular access point can cover 1 square mile

Wi-Fi only covers 10,000 square feet

5G can make prohibitively expensive use cases more affordable and implementable



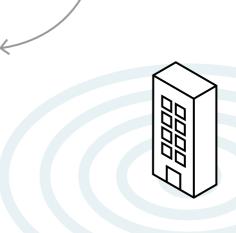
of enterprises plan to deploy an on-site private network to support their IoT initiatives (n = 293)



42%

prefer a private cellular wireless network (LTE/5G) provided by a telecom operator





Demand is driven by three top use cases (n = 235)



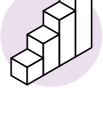
53%

Vision analytics, movement tracking with cameras



Robotics and

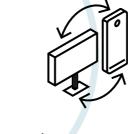
autonomous vehicles



Complexity concerns

Future unanticipated

But challenges remain in deploying private networking (n = 235)



Interoperability issues



Unreliability unknowns



these, **97%** of enterprises turn to a strategic partner for help

To overcome

34% choose a managed service provider partner

Of these:

24% opt to outsource to a systems integrator partner

Sources: 451 Research Voice of the Enterprise: Internet of Things, IoT Connectivity - Private Network July 2022; Intelligent Edge Study 2021



Read the <u>451 Research Vanguard Report</u> (June 2022) on The Intelligent Edge Stack and What it Means for Industrial Enterprises